

AUDITED FINANCIAL STATEMENTS

Years ended June 30, 2020 and 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Allegheny Land Trust

We have audited the accompanying financial statements of Allegheny Land Trust, which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT

(continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Allegheny Land Trust as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Disterson & Co. LLP

February 23, 2021

STATEMENTS OF FINANCIAL POSITION

| | | June 30, | | |
|---|-----|---------------|-------------|--|
| | _ | 2020 | 2019 | |
| ASSETS | | | | |
| Cash and cash equivalents | \$ | 885,156 \$ | 965,808 | |
| Cash held as custodian (Note 8) | | 16,527 | 14,035 | |
| Grants, contributions and other receivables, net (Note 2) | | 1,519,730 | 1,185,429 | |
| Investments (Notes 4 and 10) | | 2,121,220 | 1,802,935 | |
| Prepaid expenses and other assets | | 46,076 | 30,879 | |
| Property, improvements and easements (Note 5) | | 17,074,360 | 15,255,255 | |
| Depreciable property improvements, net of accumulated | | | | |
| depreciation of \$397 and \$68, respectively | | 4,526 | 4,855 | |
| Land deposit and pre-acquisition costs | | 43,484 | 81,056 | |
| Equipment, net of accumulated depreciation | | | | |
| of \$62,915 and \$56,159, respectively | _ | 11,178 | 15,509 | |
| Total assets | \$ | 21,722,257 \$ | 19,355,761 | |
| LIABILITIES AND NET ASSETS | | | | |
| Liabilities | | | | |
| Accounts payable | \$ | 51,735 \$ | 241,737 | |
| Other liabilities | | 46,338 | 32,011 | |
| Cash held as custodian (Note 8) | | 16,527 | 14,035 | |
| Paycheck Protection Program loan (Note 13) | _ | 147,100 | | |
| Total liabilities | | 261,700 | 287,783 | |
| Net assets | | | | |
| Without donor restrictions | | | | |
| Operating | | 215,792 | (219,751) | |
| Board designated (Notes 2 and 10) | | 2,564,951 | 2,233,319 | |
| 5 | _ | <u> </u> | · · · · · · | |
| | _ | 2,780,743 | 2,013,568 | |
| With donor restrictions | | | | |
| Time and/or purpose restricted (Note 10 and 12) | | 1,724,544 | 1,880,673 | |
| Perpetual in nature (Notes 5, 10 and 12) | | 16,955,270 | 15,173,737 | |
| | _ | | | |
| | _ | 18,679,814 | 17,054,410 | |
| Total net assets | _ | 21,460,557 | 19,067,978 | |
| Total liabilities and net assets | \$_ | 21,722,257 \$ | 19,355,761 | |

The accompanying notes are an integral part of these financial statements.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

| | | Without donor restrictions | | With donor restrictions | Total |
|-----------------------------------|-----|----------------------------|----|-------------------------|------------|
| Support and other revenue | | | | | |
| Contributions | \$ | 154,437 | \$ | 723,087 \$ | 877,524 |
| Grants | • | 570,710 | _ | 2,559,246 | 3,129,956 |
| Program revenue | | 3,481 | | 3,471 | 6,952 |
| Net gain on investments, net of | | , | | , | • |
| investment advisory fees (Note 4) | | 191,338 | | 5,982 | 197,320 |
| Other income | | 29,352 | | 5,582 | 34,934 |
| Release from restrictions | | 1,671,964 | _ | (1,671,964) | |
| Total support and other revenue | _ | 2,621,282 | | 1,625,404 | 4,246,686 |
| Expenditures and losses | | | | | |
| Program services | | 1,347,329 | | | 1,347,329 |
| Fundraising | | 263,459 | | | 263,459 |
| General and administrative | _ | 243,319 | | | 243,319 |
| Total expenditures and losses | _ | 1,854,107 | | | 1,854,107 |
| Increase in net assets | | 767,175 | | 1,625,404 | 2,392,579 |
| Net assets at beginning of year | _ | 2,013,568 | | 17,054,410 | 19,067,978 |
| Net assets at end of year | \$_ | 2,780,743 | \$ | 18,679,814 \$ | 21,460,557 |

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

| | _ | Without donor restrictions | With donor restrictions | Total |
|--|-----|----------------------------|-----------------------------|------------------|
| Support and other revenue | | | | |
| Contributions | \$ | 178,824 | \$ 715,938 | \$ 894,762 |
| Grants | | 43,050 | 3,250,938 | 3,293,988 |
| Program revenue | | 32,308 | 580 | 32,888 |
| Net gain on investments, net of | | | | |
| investment advisory fees (Note 4) | | 95,956 | 16,911 | 112,867 |
| Gain (loss) on the sale of property (Note 5) | | 19,600 | (17,902) | 1,698 |
| Other income | | 134,950 | | 134,950 |
| Release from restrictions | _ | 1,274,984 | (1,274,984) | |
| Total support and other revenue | _ | 1,779,672 | 2,691,481 | 4,471,153 |
| Expenditures and losses | | | | |
| Program services | | 1,223,615 | | 1,223,615 |
| Fundraising | | 269,760 | | 269,760 |
| General and administrative | _ | 236,937 | | 236,937 |
| Total expenditures and losses | _ | 1,730,312 | | 1,730,312 |
| Increase in net assets | | 49,360 | 2,691,481 | 2,740,841 |
| Net assets at beginning of year | _ | 1,964,208 | 14,362,929 | 16,327,137 |
| Net assets at end of year | \$_ | 2,013,568 | \$ 17,054,410 | \$ 19,067,978 |

STATEMENT OF FUNCTIONAL EXPENSES

| | _ | | | | | Program services | | | | | Support services | | | | | | |
|-------------------------------------|-----|-----------------|-----|---------------------|-----|------------------|----|------------------------|----|-----------|----------------------------|----|-------------|-----|---------|-----|----------------|
| | _ | Land protection | | Land stewardship | _ | Education | | Special projects/other | | Total | General and administrative | | Fundraising | _ | Total | _ | Grand total |
| Salaries and wages | \$ | 68,681 | \$ | 151,097 | \$ | 130,493 | \$ | 54,944 | \$ | 405,215 | \$ 134,811 | \$ | 171,701 | \$ | 306,512 | \$ | 711,727 |
| Professional services | | 17,163 | | 493,779 | | 1,642 | | 21,505 | | 534,089 | 49,619 | | 3,495 | | 53,114 | | 587,203 |
| Subcontractors | | 56,600 | | 11,425 | | 150 | | 78,000 | | 146,175 | | | | | | | 146,175 |
| Payroll taxes and benefits | | 12,275 | | 27,005 | | 23,322 | | 9,820 | | 72,422 | 19,640 | | 30,685 | | 50,325 | | 122,747 |
| Office expenses | | 15,243 | | 13,137 | | 13,689 | | 4,594 | | 46,663 | 15,171 | | 40,121 | | 55,292 | | 101,955 |
| Registration, fees and sponsorships | | 2,104 | | 2,867 | | 2,803 | | 1,854 | | 9,628 | 13,716 | | 11,287 | | 25,003 | | 34,631 |
| Loss on impairment of property | | 59,912 | | | | | | | | 59,912 | | | | | | | 59,912 |
| Program materials and supplies | | 10,450 | | 8,654 | | 11,533 | | | | 30,637 | 227 | | | | 227 | | 30,864 |
| Insurance | | 1,796 | | 3,793 | | 2,524 | | 1,063 | | 9,176 | 6,292 | | 3,321 | | 9,613 | | 18,789 |
| Travel and entertainment | | 1,643 | | 318 | | 8,146 | | 1,752 | | 11,859 | 2,708 | | 1,078 | | 3,786 | | 15,645 |
| Land acquisition expenses | | 10,927 | | 2,235 | | | | | | 13,162 | | | | | | | 13,162 |
| Truck expenses | | 896 | | 2,212 | | | | | | 3,108 | | | | | | | 3,108 |
| In-kind donation expense | | 750 | | | | | | | | 750 | | | | | | | 750 |
| Meeting and volunteer expenses | _ | 25 | _ | 9 | _ | 320 | • | | _ | 354 | | | | _ | | _ | 354 |
| Total expenses before depreciation | | 258,465 | | 716,531 | | 194,622 | | 173,532 | | 1,343,150 | 242,184 | | 261,688 | | 503,872 | | 1,847,022 |
| Depreciation | _ | 708 | _ | 1,558 | _ | 1,346 | • | 567 | | 4,179 | 1,135 | | 1,771 | _ | 2,906 | _ | 7,085 |
| Total | \$_ | 259,173 | \$_ | 718,089 | \$_ | 195,968 | \$ | 174,099 | \$ | 1,347,329 | \$ 243,319 | \$ | 263,459 | \$_ | 506,778 | \$_ | 1,854,107 |

STATEMENT OF FUNCTIONAL EXPENSES

| | _ | | | | | Program services | | | | | Support services | | | | | | | |
|-------------------------------------|-----|-----------------|----|---------------------|-----|------------------|-----|------------------------|----|-----------|------------------|----------------------------|----|-------------|-----|---------|----|----------------|
| | = | Land protection | | Land stewardship | _ | Education | _ | Special projects/other | | Total | | General and administrative | | Fundraising | _ | Total | = | Grand total |
| Salaries and wages | \$ | 66,489 | \$ | 155,970 | \$ | 130,931 | \$ | 53,994 | \$ | 407,384 | \$ | 112,953 | \$ | 174,162 | \$ | 287,115 | \$ | 694,499 |
| Professional services | | 1,820 | | 382,409 | | 1,324 | | 18,356 | | 403,909 | | 54,594 | | 3,883 | | 58,477 | | 462,386 |
| Subcontractors | | 34,446 | | 18,048 | | | | 50,000 | | 102,494 | | | | | | | | 102,494 |
| Payroll taxes and benefits | | 14,163 | | 28,454 | | 27,664 | | 13,561 | | 83,842 | | 17,923 | | 38,006 | | 55,929 | | 139,771 |
| Office expenses | | 33,853 | | 11,663 | | 13,164 | | 2,584 | | 61,264 | | 19,787 | | 40,651 | | 60,438 | | 121,702 |
| Registration, fees and sponsorships | | 1,296 | | 1,504 | | 6,545 | | 574 | | 9,919 | | 19,201 | | 5,327 | | 24,528 | | 34,447 |
| Loss on impairment of property | | 59,974 | | | | | | | | 59,974 | | | | | | | | 59,974 |
| Program materials and supplies | | 44 | | 22,193 | | 9,966 | | 5,360 | | 37,563 | | 2,181 | | | | 2,181 | | 39,744 |
| Insurance | | 2,954 | | 1,851 | | 1,855 | | | | 6,660 | | 2,229 | | 2,981 | | 5,210 | | 11,870 |
| Travel and entertainment | | 1,807 | | 2,401 | | 12,503 | | 2,204 | | 18,915 | | 6,881 | | 2,840 | | 9,721 | | 28,636 |
| Land acquisition expenses | | 23,818 | | 101 | | | | | | 23,919 | | | | | | | | 23,919 |
| Truck expenses | | | | 1,312 | | | | | | 1,312 | | | | | | | | 1,312 |
| Meeting and volunteer expenses | _ | 300 | _ | 290 | _ | 262 | - | 1,533 | | 2,385 | | 472 | | | _ | 472 | _ | 2,857 |
| Total expenses before depreciation | | 240,964 | | 626,196 | | 204,214 | | 148,166 | | 1,219,540 | | 236,221 | | 267,850 | | 504,071 | | 1,723,611 |
| Depreciation | _ | 1,633 | _ | 1,254 | _ | 1,188 | _ | | _ | 4,075 | | 716 | | 1,910 | _ | 2,626 | _ | 6,701 |
| Total | \$_ | 242,597 | \$ | 627,450 | \$_ | 205,402 | \$_ | 148,166 | \$ | 1,223,615 | \$ | 236,937 | \$ | 269,760 | \$_ | 506,697 | \$ | 1,730,312 |

STATEMENTS OF CASH FLOWS

| | | Year end | led Jur | ne 30, |
|---|----|-------------|---------|--------------------|
| | | 2020 | | 2019 |
| Cash flows from operating activities | | | | |
| Increase in net assets | \$ | 2,392,579 | \$ | 2,740,841 |
| Adjustments to reconcile increase in net assets | 4 | _,e>_,e :> | 4 | - ,, 10,011 |
| to net cash provided by operating activities | | | | |
| Depreciation | | 7,085 | | 6,701 |
| Contributed property | | (440,474) | | (500,000) |
| Impairment loss on property | | 59,912 | | 59,974 |
| Gain (loss) on sale of property | | | | (1,698) |
| Net realized and unrealized gain on investments | | (177,764) | | (87,989) |
| Contributions of securities sold nearly | | , , , | | , , , |
| immediately upon receipt | | (20,057) | | (133,666) |
| Proceeds from securities sold nearly | | (- , , | | (, , |
| immediately upon receipt | | 19,719 | | 134,561 |
| Increase (decrease) in cash from changes in | | , | | , |
| Grants and other receivables | | (334,301) | | (855,118) |
| Prepaid expenses and other assets | | (15,197) | | (5,873) |
| Accounts payable | | (190,002) | | 209,198 |
| Other liabilities | | 14,327 | _ | 16,227 |
| Net cash provided by operating activities | | 1,315,827 | | 1,583,158 |
| Cash flows from investing activities | | | | |
| Purchases of equipment | | (2,425) | | (5,800) |
| Purchases of property | | (1,403,178) | | (1,000,140) |
| Purchase of depreciable property improvements | | | | (4,923) |
| Proceeds from sale of property | | | | 19,600 |
| Net land deposit and pre-acquisition costs (paid) forfeited | | 2,207 | | (61,996) |
| Proceeds from sale of investments | | 2,470,536 | | 1,466,467 |
| Purchases of investments | | (2,610,719) | | (1,430,869) |
| Net cash used in investing activities | | (1,543,579) | _ | (1,017,661) |

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

(continued)

| Year end | ended June 30, | | |
|---------------|--|--|--|
| 2020 | | 2019 | |
| \$ 147,100 | \$ | | |
| (80,652) | | 565,497 | |
| 965,808 | _ | 400,311 | |
| \$ 885,156 | \$ | 965,808 | |
| \$ 35,365 | \$ | 11,900 | |
| _ | \$\frac{147,100}{(80,652)}\$ \$\frac{965,808}{885,156}\$ | \$ 147,100 \$ (80,652) 965,808 \$ 885,156 \$ | |

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION

Allegheny Land Trust ("ALT") was formed in 1993 as a domestic nonprofit organization in the Commonwealth of Pennsylvania with the mission to conserve and care for local land for the health and well-being of current and future generations. ALT contributes to the overall sustainability of the region and the quality of life of its residents by protecting approximately 2,700 acres in 31 municipalities in Allegheny, Beaver and Washington counties. There is an ALT conservation area within 12 miles of every resident of Allegheny County.

ALT has expanded its efforts to include increasingly innovative methods of land conservation in support of growing community needs for urban green space, and a professional environmental education team to teach people of all ages to understand, appreciate and sustainably steward the natural world. ALT has the responsibility to serve as one of the leading organizations in addressing the sustainability challenges and opportunities facing the region and has crafted an aggressive agenda for continued progress. The agenda is built upon the organization's four strategic pillars:

Land Conservation – ALT protects land that contributes to the region's biodiversity, water quality and scenic beauty to balance the effects of development.

Land Stewardship – ALT cares for its protected lands in perpetuity. By maintaining healthy conservation areas with the help of community and corporate volunteers, ALT guarantees the green spaces will continue to be an asset to communities, the wildlife that inhabit them and the visitors who use them.

Community Conservation – ALT works with a variety of diverse groups to recycle distressed urban parcels into the highest and best use for the region's quality of life. Urban green spaces can serve as land for community gardens and urban farms, provide local recreational opportunities, buffer noise pollution, filter air pollution, sequester rainwater, and promote health and wellness.

Nature-Based Education – ALT has certified educators to shape the future by applying their knowledge and experience to ALT's STEM-based curriculum geared towards individuals of all ages from two years old to adult. Curriculum is presented in the classroom and at ALT conservation areas.

In August 2016, ALT earned re-accreditation from the Land Trust Accreditation Commission ("LTAC"), an independent program of the Land Trust Alliance ("LTA"). Accreditation was a result of an 18-month process involving an intense audit of ALT's practices, records, policies and procedures for consistency with LTA's 12 Standards and 88 Practices for land trusts, which ALT has adopted. Currently, there are over 1,300 land trusts operating in the United States, and ALT is one of approximately 400 that are accredited. Accreditation from LTAC is valid for five years. ALT's accreditation currently runs through August 9, 2021.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 1 - ORGANIZATION (continued)

ALT is supported by a diverse array of revenue sources including individuals, corporations, foundations and state government grants. Volunteers supporting our conservation mission have been tremendous with approximately 169 volunteers contributing almost 1,900 hours of time annually.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

Under accounting principles generally accepted in the United States of America, ALT is required to report its financial position and activities according to two classes of net assets, as follows:

Net assets without donor restrictions

These net assets are neither held in perpetuity nor restricted by donor or grantor-imposed stipulations.

Net assets without donor restrictions represent resources over which the Board of Directors ("Board") have discretionary control and are used to carry out the operations of the organization in accordance with its by-laws. ALT designates certain net assets without donor restrictions as Board designated. These assets include two properties as of June 30, 2020 and 2019 that were not specifically donated or purchased with the stipulation they would be held for conservation (see Note 5). The Board chose to restrict the land for such purposes. The Board has designated certain funds in the amount of \$434,264 and \$414,788 as of June 30, 2020 and 2019, respectively, to be utilized for future land protection. In addition, certain funds not specifically donor restricted, but raised for the purposes of stewardship or operational use, have been designated by the Board specifically for that purpose (see Note 10).

Net assets with donor restrictions

These net assets result from contributions or other inflows of assets limited by donor stipulations that either expire by the passage of time or can be fulfilled and removed by actions of ALT pursuant to those stipulations. When the restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported as release from restrictions in the statements of activities and changes in net assets. Grants or other donations that are donor designated for specific projects are classified as net assets with donor restrictions and released at the time the restriction has been met.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Basis of presentation (continued)

Net assets with donor restrictions (continued)

Net assets to be held in perpetuity reflect the donation of land or the purchase of land with funds specifically donated for the purchase of land with the stipulation that the land is to be held for preservation purposes. Grants and other fundraising efforts for the purchase of land suggest the land will be held in perpetuity for conservation. In addition, certain funds specifically restricted by donors for the purpose of funding stewardship and operating endowment funds are also included in net assets with donor restrictions to be held in perpetuity (see Note 10).

Cash and cash equivalents

For financial reporting purposes, ALT considers cash and cash equivalents to include cash on hand and at banks and short-term investments with original maturities of three months or less at the time of purchase. ALT maintains its cash and cash equivalents at financial institutions which, at times, may exceed federally insured limits. ALT does not believe that it is exposed to any significant credit risk related to this concentration.

Investments and related income

Investments are reported at fair value in the statements of financial position. Interest and dividend income, changes in the fair value of investments, as well as realized gains and losses, are included in net gain on investments, net of investment advisory fees, in the statements of activities and changes in net assets. The fair value of short-term investments approximates their cost. The fair value of equity funds and common stocks is based on their quoted market prices. Fixed income investments include U.S. government obligations and fixed income mutual funds and are reported at their fair value based on quoted market prices.

Investments considered to be permanently impaired are written down to their estimated net realizable value and the write down is recorded as a realized loss on investments within net gain on investments, net of advisory fees, in the statements of activities and changes in net assets.

Realized gains and losses on disposals of investments are determined by the specific identification method, except for equity and bond mutual funds for which the cost of shares sold is determined by the first in – first out method.

Interest and dividend income are recognized on the accrual basis.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Investments and related income (continued)

Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Concentrations

During the year ended June 30, 2020, one grantor provided approximately 32% of total support and other revenue. Grants receivable from the grantor was \$447,617 as of June 30, 2020. During the year ended June 30, 2019, one grantor provided approximately 42% of total support and other revenue. Grants receivable from the grantor was \$600,000 as of June 30, 2019.

Functional allocation of expenses

The costs of providing the various programs and supporting activities of ALT are presented in the statements of functional expenses. Expenses which are specifically identifiable are charged directly to their respective functions. Joint costs are allocated between program services, fundraising, and general and administrative expenses. The allocations are based on employee job descriptions and applicable allocation calculations.

Contributions, grants and other receivables

Contributions are donations received from corporations and individuals. Grants are received from foundations and public or governmental agencies. Contributions or grants are recorded as increases to net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. Contributions or grants subject to conditions are recorded as revenue when the conditions limiting the transfer of assets have been satisfied, typically when the promise becomes irrevocable. Contributions or grants are recognized at estimated present value. ALT establishes allowances for uncollectible amounts when management determines collection of a receivable is doubtful.

Anticipated collection of contributions, grants and other receivable are as follows as of June 30:

| | | 2020 | | 2019 |
|--|-----|--------------------------|-----|---|
| Within one year One to five years Less: present value discount (2.4% for 2019) Less: allowance for doubtful accounts | \$ | 1,219,730 300,000 | \$ | 756,450 450,000 (20,766) (255) |
| | \$_ | 1,519,730 | \$_ | 1,185,429 |

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Contributions, grants and receivables (continued)

Grants receivable consist of unconditional grants and conditional grants whose conditions have been met in the current fiscal year. Conditional grants totaling \$663,886 and \$1,390,678 were pledged to ALT as of June 30, 2020 and 2019, respectively, and are not reflected in the financial statements as the conditions upon which they are to be received have not yet been satisfied.

Property, improvements and easements

Property and improvements, consisting of land and improvements made to land, are initially recorded at the cost of acquisition and improvements or, for donated assets, at estimated fair value at the date of donation. Fair value is determined by taking into consideration pertinent data including the location of the property, its zoning classification, availability of public utilities, the size, shape, contour and limited usability of these parcels, sales of similar parcels of vacant land throughout the area, and the trend of the neighborhood and business conditions in general at the time of donation, plus out of pocket expenses related to the acquisition. Depreciable property improvements with a limited life span are capitalized and depreciated over a fifteen-year life using the straight-line method. The carrying values of property and improvements are evaluated in relation to the operating performance and future undiscounted cash flows of the underlying assets if an event or series of events occur which may indicate impairment. Management estimates impairment loss based on anticipated future cash flows from the sale of land, net of selling costs, based on offers received and sales of comparable properties. The inputs used to determine impairment are similar to Level II inputs within the fair value hierarchy as defined in Note 4.

ALT holds conservation easements for the purposes of outdoor recreation by, or the education of, the general public, conserving the natural habitat of fish, wildlife, or plants, open space, or historically important land areas. Easements represent certain rights or deed restrictions held by ALT. Easements can be gifted to ALT by a third party, purchased by ALT, or retained by ALT if land once held in fee by ALT is sold or gifted to a third party. Although conservation easements are real property rights, they possess no market value to ALT. The acreage of ALT's easements as of June 30, 2020 and 2019 is disclosed in Note 5.

Equipment

Equipment is recorded at cost and includes renewals and betterments that extend the physical or economic life of an asset. Depreciation is computed over periods ranging from three to seven years using the straight-line method. Maintenance and repairs are charged to expense as incurred. When equipment is sold or otherwise disposed of, the asset and related accumulated depreciation accounts are relieved and any resulting gain or loss is reflected in the statements of activities and changes in net assets.

NOTES TO FINANCIAL STATEMENTS (continued)

NOTE 2 - <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

Taxes

ALT is a qualified tax-exempt nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income tax under Section 501(a) of the Internal Revenue Code. ALT is obligated to pay income taxes on its unrelated business income (as defined), if any.

The Financial Accounting Standards Board Accounting Standards Codification topic on Income Taxes clarifies recognition, measurement, presentation and disclosure relating to uncertain tax positions. ALT evaluates uncertain tax positions for recognition by determining whether evidence indicates it is more likely than not that a position will be sustained if examined by taxing authorities. As of June 30, 2020 and 2019, ALT is unaware of any uncertain tax positions. ALT's federal income tax and excise tax returns for tax years 2017 and beyond remain subject to examination by the Internal Revenue Service.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Adoption of Accounting Standards Update ("ASU") 2018-08

ALT adopted ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, as of July 1, 2019. The amendments in ASU 2018-08 provide guidance for characterizing grants and similar contracts as reciprocal exchange transactions or contributions, and provide additional clarification to distinguish between conditional and unconditional contributions. The adoption of ASU 2018-08 was applied on a modified retrospective basis and had no impact on ALT's net assets or changes in net assets.

Reclassifications

Certain amounts previously reported in the June 30, 3019 financial statements have been reclassified to conform with June 30, 2020 presentation.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Subsequent events

ALT evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through February 23, 2021, the date on which the financial statements were available to be issued.

NOTE 3 - <u>LIQUIDITY AND AVAILABILITY</u>

ALT receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures. ALT has established an operating endowment fund, which can include operating and board designated net assets without donor restrictions and net assets with donor restrictions used for the purpose of providing long-term general operating support for ALT. The balance of the operating cash reserve as of June 30, 2020 was \$622,946, of which \$19,650 of this amount is to be held in perpetuity. The balance of the operating cash reserve as of June 30, 2019 was \$495,213, of which \$19,650 of this amount is to be held in perpetuity.

Cash receipts are deposited in a money market account and transferred to the operating checking account as needed. Restricted cash required to be segregated by the donor, or by ALT for which it is held in trust, is kept in separate bank accounts. The operating reserve endowment is invested and drawn upon annually in accordance with ALT's endowment drawdown policies. ALT strives to maintain 90 days of cash on hand in its checking and money market accounts. To achieve this target, ALT monitors its liquidity monthly. During the years ended June 30, 2020 and 2019, the level of liquidity was managed within this target.

The following table presents ALT's financial assets as of June 30 expected to be available for general expenditures within one year to meet the cash needs for general expenditures. ALT's 2019 financial assets do not include \$29,859 of grants receivable related to the Environmental Education Finance Collaborative (EEFC).

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 3 - <u>LIQUIDITY AND AVAILABILITY</u> (continued)

| 2020 | | 2019 |
|---------------|--|--|
| \$ 901,683 | \$ | 979,843 |
| 1,519,730 | | 1,155,570 |
| 2,121,220 | | 1,802,935 |
| 4,542,633 | | 3,938,348 |
| | | |
| (16,527) | | (14,035) |
| (2,121,220) | | (1,802,935) |
| | | |
| 56,756 | | 53,226 |
| (1,424,544) | | (1,341,439) |
| (300,000) | | (539,234) |
| | | |
| \$ 737,098 | \$ | 293,931 |
| _ | \$ 901,683 1,519,730 2,121,220 4,542,633 (16,527) (2,121,220) 56,756 (1,424,544) (300,000) | \$ 901,683 \$ 1,519,730 2,121,220 4,542,633 (16,527) (2,121,220) 56,756 (1,424,544) (300,000) |

NOTE 4 - INVESTMENTS

Investments measured and reported at fair value are classified and disclosed in one of the following categories based on the extent of market price observability:

Level I – Quoted prices are available in active markets for identical investments as of the reporting date. The types of investments in Level I include short-term investments, listed common stocks and equity funds, and fixed income. ALT's investments are entirely composed of Level I investments as of June 30, 2020 and 2019.

Level II – Pricing inputs are other than quoted market prices included in Level I, however, are observable either directly or indirectly for the investment. ALT was not invested in any Level II investments as of June 30, 2020 and 2019.

Level III – Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. ALT was not invested in any Level III investments as of June 30, 2020 and 2019.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 4 - <u>INVESTMENTS</u> (continued)

The fair value and the corresponding cost of ALT's investments are as follows as of June 30:

| | _ | 2 | 020 | | _ | 2019 | | | | |
|--------------------------------|-----|------------|-----|-----------|-----|------------|----|-----------|--|--|
| | _ | Fair value | | Cost | _ | Fair value | | Cost | | |
| Short-term investments | \$ | 18,266 | \$ | 18,266 | \$ | 87,271 | \$ | 87,271 | | |
| Equity funds and common stocks | | 1,249,482 | | 1,044,486 | | 968,431 | | 813,273 | | |
| Fixed income | _ | 853,472 | | 827,424 | _ | 747,233 | | 735,057 | | |
| | \$_ | 2,121,220 | \$_ | 1,890,176 | \$_ | 1,802,935 | \$ | 1,635,601 | | |

As of June 30, 2020, two investments in fixed income accounted for approximately 25% of ALT's investments. As of June 30, 2019, one investment in an equity fund accounted for approximately 16% of ALT's investments.

Net gain (loss) on investments, net of investment advisory fees, consists of the following for the years ended June 30:

| | | | | 2020 | |
|---|----|---|-----|------------------------------------|---|
| | _ | Without donor restrictions | _ | With donor restrictions | Total |
| Interest and dividend income Realized gain on investments Unrealized gain on investments Investment fees | \$ | 38,693 110,875 61,452 (19,682) | \$ | 1,109 3,179 2,258 (564) | \$ 39,802 114,054 63,710 (20,246) |
| Net gain on investments | \$ | 191,338 | \$_ | 5,982 | \$ 197,320 |
| | | | | 2019 | |
| | _ | Without donor restrictions | _ | With donor restrictions | Total |
| Interest and dividend income Realized gain on investments Unrealized gain on investments Investment fees | \$ | 35,730 10,502 63,444 (13,720) | \$ | 3,931 7,776 6,267 (1,063) | \$ 39,661 18,278 69,711 (14,783) |
| Net gain on investments | \$ | 95,956 | \$ | 16,911 | \$ 112,867 |

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 5 - PROPERTY, IMPROVEMENTS AND EASEMENTS

During the year ended June 30, 2020, parcels of land to be held in perpetuity were purchased by ALT. These parcels included 41 acres at Bethel Green – Pittsburgh Terminal with a cost of \$726,949 and a fair value of \$699,000, 155 acres at the Buena Vista Heights – Trueline with a cost and fair value of \$364,921, 38 acres at Montour Green – Haudenshield with a cost of \$181,680 and a fair value of \$154,000, 1 acre at Eastfield Community Garden with a cost and fair value of \$35,898, and 3 acres at the Hemlock Parcels with a cost and fair value of \$90,709. ALT recognized a loss on impairment on the purchased parcels of \$59,912 during the year ended June 30, 2020.

During the year ended June 30, 2020, two properties to be held in perpetuity were donated to ALT. The first property included 45 acres at Meyer Farm with a fair value of \$358,000. ALT incurred costs totaling \$16,364 and recognized a land donation of \$341,666 during the year ended June 30, 2020. The second property included 1 acre at Garden Dreams Community Garden with a fair value of \$111,200. ALT incurred costs totaling \$14,788 and recognized a land donation of \$96,412 during the year ended June 30, 2020. In addition, during 2020, miscellaneous donations associated with property costs totaling \$2,396 were recognized. The fair value as of the date of the property contributions was recorded in the June 30, 2020 statement of activities and changes in net assets as contribution revenue with donor restrictions.

During the year ended June 30, 2019, six parcels of land to be held in perpetuity were purchased by ALT. These parcels included 25 acres at McKissock property with a cost of \$426,379 and a fair value of \$410,000, 2 acres at the Hampton Parcels – Anderson with a cost of \$56,215 and a fair value of \$50,000, 11 acres at the Hampton Parcels – Miller with a cost of \$54,368 and a fair value of \$44,000, 7 acres at the Hampton Parcels – Moore with a cost of \$48,231, 57 acres at Raphael property with a cost of \$35,588, and 50 acres at Rhodes property with a cost of \$358,519. ALT recognized a loss on impairment on the parcels of \$32,962 during the year ended June 30, 2019. During 2019, miscellaneous property costs in the amount of \$17,302 were capitalized and \$11,574 related to the miscellaneous property costs were impaired.

During the year ended June 30, 2019, one property to be held in perpetuity was donated to ALT. This property included 5 acres of the Simmons property with a fair value of \$500,000 plus additional capitalized costs of \$15,438. The fair value as of the date of the contribution was recorded in the June 30, 2019 statement of activities and changes in net assets as contribution revenue with donor restrictions. ALT recognized a loss on impairment on the property of \$15,438 during the year ended June 30, 2019.

During the year ended June 30, 2019, one acre at Venango Trails was sold for \$19,600 due to eminent domain. A gain on the sale was reported in the amount of \$1,698 and is recorded in gain (loss) on the sale of property on the statement of activities and changes in net assets.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 5 - PROPERTY, IMPROVEMENTS AND EASEMENTS (continued)

Property, improvements and easements without donor restrictions as of June 30, 2020 and 2019, are as follows:

| Property | Acreage | |
|---------------------------|---------|--------------|
| Castelli | 12 | \$ 60,615 |
| Morton / Pineview Heights | 29 | 39,089 |
| Total | 41 | \$ 99,704 |

There is no allowance for impairment on property, improvements and easements without donor restrictions as of June 30, 2020 and 2019.

Property, improvements and easements board designated without donor restrictions as of June 30, 2020 and 2019 are as follows:

| Property | Acreage | | |
|--------------------|---------|----|---------|
| Barking Slopes | 84 | \$ | 158,239 |
| Lowries Run Slopes | 16 | _ | 127,000 |
| Total | 100 | \$ | 285,239 |

There is no allowance for impairment on property, improvements and easements board designated without donor restrictions as of June 30, 2020 and 2019.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 5 - <u>PROPERTY, IMPROVEMENTS AND EASEMENTS</u> (continued)

Property, improvements and easements to be held in perpetuity, net of impairment, are as follows as of June 30:

| | | 202 | 0 | | 201 | 9 |
|------------------------------------|---------|-----|-----------|---------|-----|-----------|
| Property | Acreage | _ | | Acreage | - | |
| Audubon Greenway | 161 | \$ | 5,219,765 | 161 | \$ | 5,219,765 |
| Venango Trails | 88 | · | 1,324,408 | 88 | · | 1,324,408 |
| Wingfield Pines | 87 | | 1,231,038 | 87 | | 1,231,038 |
| Linbrook Woodlands | 181 | | 899,542 | 181 | | 899,576 |
| Bethel Green - Pittsburgh Terminal | 41 | | 699,000 | | | · |
| Waterworks Greenway | 42 | | 536,630 | 42 | | 536,630 |
| Meadowview - Barry | 9 | | 528,841 | 9 | | 528,841 |
| Fern Hollow - Standish | 36 | | 514,000 | 36 | | 514,000 |
| Simmons Property | 5 | | 500,000 | 5 | | 500,000 |
| Irwin Run – Ludwig | 73 | | 447,108 | 73 | | 447,108 |
| Dead Man's Hollow | 431 | | 419,880 | 431 | | 419,880 |
| McKissock Property | 25 | | 411,857 | 25 | | 410,000 |
| Devil's Hollow | 95 | | 388,525 | 95 | | 388,525 |
| Buena Vista Heights - Trueline | 155 | | 364,921 | | | |
| Rhodes Property | 50 | | 358,519 | 50 | | 358,519 |
| Meyer Farm | 45 | | 358,000 | | | |
| Lilly | 50 | | 350,000 | 50 | | 350,000 |
| Hunt Road | 29 | | 315,297 | 29 | | 315,297 |
| Sycamore Island | 14 | | 260,017 | 14 | | 260,017 |
| Beadnell Slopes | 35 | | 195,048 | 35 | | 195,048 |
| Barking Slopes | 75 | | 185,474 | 75 | | 185,474 |
| Fairhill Recreation Center | 9 | | 162,558 | 9 | | 162,558 |
| Montour Green - Haudenshield | 38 | | 154,000 | | | · |
| Marino Preserve | 61 | | 137,973 | 61 | | 137,973 |
| Garden Dreams Community Garden | 1 | | 111,200 | | | |
| Horseshoe Hills - Dorsch | 18 | | 95,000 | 18 | | 95,000 |
| Murphy Property | 8 | | 91,062 | 8 | | 91,062 |
| Hemlock Properties | 3 | | 90,709 | | | |
| Yough Slopes - Funk | 16 | | 81,400 | 16 | | 81,400 |
| Hampton Parcels – Anderson | 2 | | 50,505 | 2 | | 50,000 |
| Hampton Parcels – Moore | 7 | | 48,946 | 7 | | 48,231 |
| Hampton Parcels – Miller | 11 | | 44,505 | 11 | | 44,000 |
| Whetzel Preserve | 212 | | 40,374 | 212 | | 40,374 |
| Raphael Property | 57 | | 37,417 | 57 | | 35,588 |
| Eastfield Community Garden | 1 | | 35,898 | | | |
| Linder Farm Easement | 104 | | | 104 | | |
| Thornburg Easement | 56 | | | 56 | | |
| Barnes Easement | 27 | | | 27 | | |
| Ferrie Easement | 14 | | | 14 | | |
| Mosside Slopes Easement | 14 | | | 14 | | |
| Orenstein Easement | 12 | | | 12 | | |
| | | | | | | |

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 5 - PROPERTY, IMPROVEMENTS AND EASEMENTS (continued)

| | 20 |)20 | 2019 | | | |
|--------------------------------|----------|------------|----------|------------|--|--|
| Property | Acreage | | Acreage | | | |
| | | | | | | |
| Zupcic Easement | 11 | | 11 | | | |
| Casciato Easement | 11 | | 11 | | | |
| Dead Man's Hollow Easement | 9 | | 9 | | | |
| Bradford Woods Easement | 5 | | 5 | | | |
| Meadowview Easement | 1_ | | 1 | | | |
| | | · | | | | |
| Total | 2,435 \$ | 16,689,417 | 2,151 \$ | 14,870,312 | | |

The allowance for impairment on easements to be held in perpetuity is \$1,408,494 as of June 30, 2020 and 2019. The allowance for impairment on property to be held in perpetuity is \$119,931 and \$111,238 as of June 30, 2020 and 2019, respectively.

NOTE 6 - OPERATING LEASES

Effective June 18, 2015, ALT signed an operating lease for an office in Sewickley, Pennsylvania that commenced on July 1, 2015 with an extended expiration date of June 30, 2025. Rent expense was \$36,658 and \$38,966 for the years ended June 30, 2020 and 2019, respectively.

Future minimum rentals under this non-cancelable lease are as follows as of June 30, 2020:

| 2021 | \$ | 41,000 |
|------|----|---------|
| 2022 | | 41,600 |
| 2023 | | 42,200 |
| 2024 | | 42,800 |
| 2025 | _ | 43,400 |
| | | |
| | \$ | 211,000 |

NOTE 7 - RETIREMENT SAVINGS PLAN

ALT maintains a retirement savings plan under Internal Revenue Code Section 403(b) for all full time employees who have completed one year of service. ALT contributes an amount up to a maximum match of 3% of the qualified employee's compensation. ALT's contributions to the plan totaled \$15,647 and \$14,566 for the years ended June 30, 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 8 - CUSTODIAN FUNDS

From time to time, ALT acts as a fiscal agent for other organizations. Resources received and disbursed in transactions with third parties in which ALT acts as an agent have been reported in accordance with accounting principles generally accepted in the United States of America within the statements of financial position rather than as support and other revenue and expense. ALT reports the cash held on behalf of these organizations totaling \$16,527 and \$14,035 as of June 30, 2020 and 2019, respectively as cash held as custodian assets and cash held as custodian liabilities on the statements of financial position.

NOTE 9 - <u>CONTINGENCY</u>

ALT provides certain full-time employees with \$15,000 of life insurance through self-insured coverage. The maximum unrecorded liability was \$120,000 as of June 30, 2020 and 2019.

NOTE 10 - NET ASSETS

Net assets with donor restrictions of \$1,724,544 and \$1,880,673 as of June 30, 2020 and 2019, respectively, are restricted for committed land acquisitions, projects, and general and administrative purposes.

Over the years, several contributions were made to ALT by individuals and private organizations stipulating that contributed funds be used to create stewardship and operating endowment funds which consist of cash and investments.

The stewardship endowment was created by ALT to support the perpetual costs of maintaining land owned by ALT. This endowment can include both Board designated funds and funds to be held in perpetuity that serve two purposes. First, some of the income from the account may be used to pay for stewardship activities of ALT including annual monitoring, problem resolution, maintenance, property taxes and minor repairs. Second, the available principal of this endowment shall be reserved to pay for extraordinary expenses such as major capital improvements, major repairs and the legal defense of conservation easements and fee owned properties. Funds shall only be taken for this purpose from the Board designated portion of this endowment through direct action of the Board of Directors. Income from contributions that are to be held in perpetuity may only be used as restricted by the donors.

The John Hamm Endowment was created to support an internship dedicated to the monitoring and development of the Chartiers Creek Watershed.

The operating endowment can include Board designated funds and funds to be held in perpetuity. The funds are used for the purpose of providing long-term general operating support for ALT. Income from this endowment fund can be used for expenses such as payroll, payments to vendors, programs, and other similar operating expenses.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 10 - <u>NET ASSETS</u> (continued)

The original contributions made, plus cumulative investment income, less cumulative amounts appropriated for distribution constitute the balance of ALT's endowment.

The balance of ALT's endowment is restricted to support the following as of June 30:

| | _ | 2020 | _ | 2019 |
|--|-----|-----------|-----|-----------|
| Stewardship endowment – board designated | \$ | 1,242,152 | \$ | 1,059,492 |
| Stewardship endowment – time and/or purpose restricted | | | | 8,883 |
| Stewardship endowment – perpetual in nature | | 84,500 | | 84,500 |
| John Hamm endowment – perpetual in nature | | 118,219 | | 118,219 |
| John Hamm endowment – time and/or purpose restricted | | 53,403 | | 36,628 |
| Operating endowment – board designated | | 603,296 | | 473,800 |
| Operating endowment – perpetual in nature | | 19,650 | | 19,650 |
| Operating endowment – time and/or purpose restricted | _ | | _ | 1,763 |
| | Ф | 0.101.000 | Ф | 1 000 005 |
| | \$_ | 2,121,220 | \$_ | 1,802,935 |

In accordance with Pennsylvania law, ALT's Board of Directors elected to be governed by a total return policy with respect to endowment income, including both capital appreciation and investment earnings. As such, ALT has adopted a policy seeking to achieve a reasonable long-term total return consistent with acceptable investment risk, and the preservation of capital. The policy prescribes diversified asset allocations for fixed income, equity, and cash equivalents. It also prescribes measures for performance evaluation.

Consistent with Pennsylvania law, ALT has also adopted a policy to appropriate distributions from endowments based on a spending policy. In accordance with the policy, ALT may appropriate from its endowment an annual amount up to 3% of the average fair value of the endowment for the previous three-year period or the fair value on June 30, whichever is less. The spending rate can be adjusted by the Board of Directors as necessary. In accordance with the spending policy, ALT made an appropriation of \$51,469 from the endowment during the year ended June 30, 2019. No appropriations were made during the year ended June 30, 2020.

As prescribed by accounting principles generally accepted in the United States of America, ALT classifies the amount of original contributions designated for endowments to be held in perpetuity as net assets with donor restrictions. Investment income, gains and losses are classified as either with donor restrictions or without donor restrictions depending on whether donors stipulated the use of such amounts.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 10 - <u>NET ASSETS</u> (continued)

From time to time, the fair value of assets associated with individual endowments with donor restrictions may fall below the amount of the contributed principal. ALT has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. No deficiencies of this nature existed in ALT's donor restricted endowment funds, which together have an original value of \$222,369. As of June 30, 2020 and 2019, the funds had a current value of \$275,289 and \$269,643 respectively.

The following table represents endowment activity for the years ended June 30, 2020 and 2019:

| | Without donor restrictions- board designated | With donor restrictions- Time and/or purpose | | With donor restrictions- perpetual in nature | | Total |
|---------------------------|--|--|----|--|----|-----------|
| Balance, July 1, 2018 \$ | 1,493,352 | \$ 35,718 | \$ | 222,369 | \$ | 1,751,439 |
| Additions | 30,509 | 48,805 | | | | 79,314 |
| Withdrawals | (86,526) | (54,160) | | | | (140,686) |
| Investment income | 35,730 | 3,931 | | | | 39,661 |
| Realized gains | 10,502 | 7,776 | | | | 18,278 |
| Unrealized gains | 63,444 | 6,267 | | | | 69,711 |
| Investment fees | (13,719) | (1,063) | | | | (14,782) |
| Balance, June 30, 2019 \$ | 1,533,292 | \$ 47,274 | \$ | 222,369 | \$ | 1,802,935 |
| Additions | 120,818 | 147 | | | | 120,965 |
| Investment income | 38,693 | 1,109 | | | | 39,802 |
| Realized gains | 110,875 | 3,179 | | | | 114,054 |
| Unrealized gains | 61,452 | 2,258 | | | | 63,710 |
| Investment fees | (19,682) | (564) | | | _ | (20,246) |
| Balance, June 30, 2020 \$ | 1,845,448 | \$ 53,403 | \$ | 222,369 | \$ | 2,121,220 |

NOTE 11 - DONATED SERVICES

Numerous volunteers donate significant amounts of time and perform a variety of tasks for ALT including property maintenance and administrative support. Although no amounts have been reflected in the financial statements because the criteria for recognition of such efforts under accounting principles generally accepted in the United States of America have not been satisfied, management estimates the fair value of these services to be approximately \$51,000 and \$75,800 for the years ended June 30, 2020 and 2019, respectively.

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 12 - <u>DONOR RESTRICTIONS</u>

Net assets are donor restricted as follows as of June 30:

| | - | 2020 | | 2019 |
|---|----|------------|----|------------|
| Subject to expenditure for specified purpose: | | | | |
| Land protection activities | | | | |
| Acquisition | \$ | 810,379 | \$ | 771,510 |
| Conservation easements | | 91,981 | | 92,147 |
| Special projects | | | | 214,528 |
| Stewardship activities | | | | |
| Property maintenance | | 102,684 | | 154,599 |
| Special projects | | 14,300 | | 41,953 |
| Education activities | | 50,886 | | 35,080 |
| Community conservation | | 354,314 | | |
| Administrative activities | _ | <u></u> | | 31,622 |
| | | | | |
| | - | 1,424,544 | | 1,341,439 |
| Subject to the passage of time: | | | | |
| For periods after June 30 | | 300,000 | | 539,234 |
| For periods after rule 30 | = | 300,000 | | 339,234 |
| Not subject to appropriation: | | | | |
| Investments held in perpetuity | | 222,369 | | 222,369 |
| Costs incurred for land to be held for conservation | | 43,484 | | 81,056 |
| Land required to be held for conservation | | 16,689,417 | | 14,870,312 |
| 1 | = | | | |
| | _ | 16,955,270 | | 15,173,737 |
| | ¢ | 10 670 014 | ¢ | 17.054.410 |
| | Φ_ | 18,679,814 | Ф | 17,054,410 |

NOTES TO FINANCIAL STATEMENTS

(continued)

NOTE 13 - PAYCHECK PROTECTION PROGRAM LOAN

On April 6, 2020, ALT received a Paycheck Protection Program ("PPP") loan in the amount of \$147,100 from a lender, which was funded under the provisions of the United States of America Small Business Administration Paycheck Protection Program. The outstanding balance of the note is subject to an initial deferment period of six months, which was extended to ten months, upon which ALT can apply for forgiveness to the extent that the proceeds are used in accordance with the provisions of Section 1106 of the Coronavirus Aid, Relief and Economic Security ("CARES") Act. After the deferment period, to the extent that the note is not forgiven, payments of interest and principal are due in equal installments through maturity in April 2022. The note is subject to a fixed interest rate of 1.0% over the entirety of the two-year term, and interest that accrues over the initial deferment period is payable ten months from the date of the initial disbursement. Accrued interest on the PPP loan is not recorded in the accompanying financial statements due to immateriality and the expectation that the interest will be forgiven.

As permitted by accounting principles generally accepted in the United States of America, ALT elected to account for the note as a financial liability in accordance with FASB Accounting Standards Codification ("ASC") Topic 470, *Debt.* Accordingly, the note will be reflected as a liability until either of the following criteria are met: a) ALT has been legally released as the obligor under the liability or b) ALT pays the lender and is relieved of its obligation for the note. ALT expects to receive full forgiveness of the outstanding principal balance during fiscal year ending June 30, 2021, under the provisions of the CARES Act, at which time income from the extinguishment of the note will be recognized in the statement of activities and changes in net assets.

NOTE 14 - <u>LINE OF CREDIT</u>

During the year ended June 30, 2020, ALT entered into an unsecured line of credit arrangement with a financial institution. The line of credit provides for borrowings of up to \$250,000 with an effective interest rate of prime + 2.00%. As of June 30, 2020, there were no borrowings outstanding on the line of credit.

NOTE 15 - RISKS AND UNCERTAINTIES

In March 2020, the World Health Organization declared COVID-19 a global pandemic. This contagious disease outbreak has adversely affected workforces, economies, and financial markets globally, leading to an economic downturn. While the ultimate financial impact to ALT is unknown as of February 23, 2021, the effects of the outbreak could have a prospective impact on ALT's operations, liquidity, and cash flows, and the amounts could be material.